



**EUROPEAN COMMISSION**  
DG Employment, Social Affairs and Inclusion

Employment and Social Legislation, Social Dialogue  
Social dialogue, Industrial Relations

Brussels,

Mr Oliver Grün  
President  
PIN-SME  
Rue Jacques de Lalaing 4  
1040 Brussels  
Belgium

**Subject: Request to be consulted under Article 154 of the TFEU**

Dear Mr Grün,

Thank you for your letter of 17 July 2015, in which you request for PIN-SME a.i.s.b.l. to be recognised as an employers' association in the Information Technology (IT) sector and to be consulted under Art. 154 of the Treaty on the functioning of the European Union (TFEU). I take good note of your request and of the information provided, and I welcome in particular your interest in the EU social dialogue.

Your organisation will be included in the upcoming representativeness study for the telecommunications and ICT sector. This will provide the opportunity to assess whether PIN-SME fulfils the criteria laid down in COM/93/600 and restated in COM/98/322 to justify being consulted under Art. 154 (TFEU).

In the meanwhile, I encourage you to pursue your contacts and establish a good cooperation with the social partners participating in the EU Sectoral Social Committee and notably the telecommunications employers' association (ETNO). I would also suggest that you start taking active part in the meetings and explore venues, possibly via further joint work with UNI Europa, to broaden your geographic coverage, which still remains limited.

In case you have any further questions, do not hesitate to contact my colleagues Helena Winiarska and Sigried Caspar.

Yours sincerely,

David-Pascal Dion