

To: Gunilla Almgren

SBS President

Brussels, 23 November 2015

Ref: 2016 Call for experts – SBS Circular N. 048/15

Dear President,

In response to the circular in ref, I would like to apply on behalf of PIN-SME for the renewal of the SBS support to our already appointed experts, in particular:

- 1) Mr George Sharkov - ETSI TC Cyber.** Mr Sharkov is an active SME representative expert in cyber security and other SME relevant areas. Cyber security is a high priority field for SMEs since smaller companies have less capacity to defend themselves from cyber attacks. Standards have to be adapted to the needs of SMEs. Otherwise, only larger organizations will benefit from cyber security standards and smaller businesses will remain vulnerable and, thus, create a risk for the entire ecosystem. Mr Sharkov is a long-standing expert in standardization technical committees and is supported by the Bulgarian association of SMEs in the software
- 2) George Babinov – ETSI TC ATTM Access, Terminals, Transmission and Multiplexing.** Mr Babinov is committed to continue representing SMEs in areas that are important for Europe's competitiveness. In particular, standards for Fibre-To-The-Home (FTTH) are important for several European SMEs involved in the production of the Home Passive Optical Network components such as optical fibre wall outlets, optical filters and extenders and 16x16 optical splitters. Moreover, future smart cities need common network architectures in order to deploy more intelligent and more efficient services to citizens and SMEs.

PIN-SME commits to co-finance 11% of the flat rate sum provided by SBS, if the experts are selected.

Should you need any additional information about the above applications, please do not

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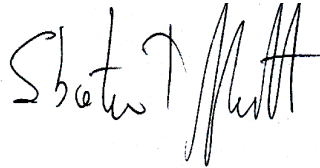


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hesitate to contact us.

Yours faithfully,

Sebastiano Toffaletti



PIN-SME Secretary General

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